

UNDERSTANDING DIGITAL MARKETING

Overview
Physical Vs Digital,
Case Studies
Website Essentials



SEARCH & DISPLAY CAMPAIGN

Crafting Perfect Ads
Ads Rotation
Conversion Tracking
Retargeting



ADS & BUSINESS MANAGER

Account Structure, Audience Interest
Finder Hacks, Pixels, Retargeting,
Conversion Tracking, Ad Creatives
Messenger Bots, Scaling Ads



LANDING PAGES

Call To Action
Responsiveness
Domain & Hosting
Content Creation
Tools



SEARCH ENGINE OPTIMIZATION

Science behind search
Meta tags, Anchor Text
Description
Keywords, URLs



INSTAGRAM, PINTEREST LINKEDIN, TWITTER MARKETING

Organic & Paid
Strategies, Tools &
Automation



Google Ads Network

Pay Per Click Model
Different Ad Formats
Extensions & Uses



BACKLINKING

DA, PA, Competitor Analysis
Guest Posts,
Infographics, Quora
Medium
Advance Strategies



EMAIL MARKETING

Creating Free Offers
Building Email
Lists, Sequence &
Automation



KEYWORDS RESEARCH

Significance
Tools
Bidding
Match Types &
Usage



YOUTUBE MARKETING

Production & Promotion,
Tags, Keywords Titles
Thumbnails
Growth Strategies



GOOGLE ANALYTICS SEARCH CONSOLE MY BUSINESS

Measuring & Improving Traffic,
Local SEO, Outranking Competitors



AD RANKING

AD Formats
Quality Score, CTR,
Search Query Report
Bidding Types
Optimization



SOCIAL MEDIA MARKETING

Understanding Customer Journey,
Psychology Behind Ads
Facebook Page Setup
Integrations, Publishing Tools



15+ AI TOOLS

ChatGPT, Grammarly, Copy.ai,
Jasper AI, Surfer SEO,
Scalenut, Pictory, Lumen,
Canva AI, Adcreative.AI,
Looka, Frase.io, Quillbot,
Adtext AI, MarketMuse

